

---

# Asghar Moshabaki Esfahani

Professor in Business Administration

---



## Research Interests

- Business Administration (Marketing)
  - Behavioral Science
  - Strategic Management
  - Organization and Management Theories
- 

## Academic Degrees

- Ph.D.: business Administration-Florida-USA, 1980 - 1985
  - MBA: Master of Business Administration-Florida – USA, 1977 - 1980
  - B .S: Administrative Science and Management-Esfahan University, Iran, 1972-1976
- 

## Academic Appointments

- Tarbiat Modares University since 1990
  - Esfahan University, As a Faculty Member, 1985-1990
  - Adjunct Professor at Sharif University
  - Adjunct Professor at Tehran University
  - Adjunct Professor at Shahid Beheshti University
  - Adjunct Professor at Allameh Tabatabaei University
- 

## Contact info

- Address: Unit 419, Fourth Floor, Faculty of Management & Economics, Tarbiat Modares University, Cross Section of Nasr, Jalal Aleahmad Highway, Tehran, Iran
  - P.O.Box: 14115-111
  - Tell: 00982182884637
  - Fax: 00982182884673
  - E mail: moshabak@modares.ac.ir
- 

Email:  
moshabak@modares.ac.ir

+(98) 2182884637

## Courses Taught

- **Ph.D. degree**

- 1-Philosophical Bases of Organization and Management Theories
- 2- Review of management theories
- 3- Advanced Consumer Behavior
- 4- Behavior analysis in government agencies
- 5- National strategic planning approach
- 6- Human Resource Management Strategy (SHRM)
- 7- Seminar on marketing issues
- 8- Seminar on productivity issues of Administrative Organization in Iran
- 9- MNC's organizations with a global approach

- **Master degree**

- 1-Advanced Organization and Management Theories
- 2-Advanced Organizational Behavior
- 3- Advanced Strategic Management
- 4-Research Methodology
- 5- Advanced Human Resource Management
- 6- Monetary and international financial organization

## Published books

- 1-Moshabaki, Asghar, (1989), Functions and Responsibilities of Managers, Ministry of Energy Press, Tehran, Iran.
- 2-Moshabaki, Asghar, (1995), Money, Currency and Banking, Jahad daneshgahi Press, Tehran, Iran.
- 3-Moshabaki, Asghar; Kaveh, Taymornejad, (1999), Strategic and Operational Approach to Organizational Changing Management, Heyat Press, Tehran, Iran.
- 4-Moshabaki, Asghar, (2000), Organizational Behavior Management, Termeh Press, Tehran, Iran.
- 5-Moshabaki Asghar, Gholamreza Asgary, (2003), George Eckes, Six Sigma for Everyone, Taraghi Press, Tehran, Iran.
- 6-Moshabaki Asghar, Gholamreza Asgary, (2003), Excellence in management: how to bring out the best in people by Conlow, Rick, Taraghi Press, Tehran, Iran.
- 7-Moshabaki Asghar, (2004), International Financial and Monetary Organizations, Jahad daneshgahi Press, Tehran, Iran.
- 8- Moshabaki Asghar, (2010), Strategic Management: A Review of TQM, Termeh Press, Tehran, Iran.
- 9-Moshabaki Asghar, Rohani Mohamad Hossain, Management and Organization Principle with focus on Applied- analytic Method, Eghbal Press, Tehran, Iran.
- 10-Moshabaki Asghar, Rohani, Mohamad Hossein, (2008), Organizational Behavior Management-Applied Analysis of Organizational Behavior, Eghbal Press, Tehran, Iran.
- 11-Moshabaki Asghar, (2010), Organizational Behavior Management: Functional-value analysis of organizational behavior, termeh press, Tehran, Iran
- 12-Moshabaki Asghar, (2013), Images of Organization: a review on Gareth Morgan s valuable Work about Organization and Metaphors, 3<sup>rd</sup> edition, University of Tehran press.
- 13-Moshabaki Asghar, (2009), International monetary and financial organizations with a view on regional and trans-regional economic integration, 8nd edition, jahad daneshgahi press, Tehran, Iran.
- 14-Moshabaki, Asghar; Rouhani, Hossein; Biglor beygi, Amir; (2011), Advanced English – for management students, 1<sup>st</sup> edition, Eghbal press, Tehran, Iran.
- 15-Moshabaki, Asghar; DelShad, AbodlMajid, (2014), Social Capital Measurement pattern in Iran, 1<sup>st</sup> edition, Nashr Pajoohesi NoAvaran Sharif press, Tehran, Iran,

- 16-Moshabaki, Asghar; Khalilishojaie, Vahab; (2009), principles and concepts of IT Management, 1<sup>st</sup> edition, Azad University press, Tehran, Iran
- 17-Moshabaki, Asghar; Sadeghiani, Farshad; Sadeghiani, Ayyub, (2015), Brand equity: approach to Iranian market, bazaryabi press, 1<sup>st</sup> edition, Tehran, Iran
- 18-Moshabaki, Asghar; AtiyehKar, Gholam Reza, (2014), Semanticization in Organization By taking on Organization Storytelling, Meshkot Danesh press, Tehran, Iran.

### Published Articles in Persian

- 1-Moshabaki, Asghar, (1986), “Provide ahia Strategy Pattern”, Administrative & Economic journal of Isfahan University, Vol 1, No 2, page 9-15.
- 2-Moshabaki, Asghar, (1989),”Management situation in Developing countries with Emphasis on The Islamic Revolution of Iran”, Administrative & Economic journal, Vol 2, Spring & Summer, page 91-109
- 3-Moshabaki, Asghar, (1990), “The Cause of Immigrations to Cities in the interval before & after the Islamic Revolution”, Administrative & Economic journal, Vol 3, No 2, page 81-110.
- 4-Moshabaki, Asghar, (1992),” Probing the role of Motivation in personnel”, Quarterly Journal of Management and Development process, Vol.6, No1, page 19-44.
- 5-Moshabaki, Asghar, (1992)”Postwar Policies in Developing Countries”, Political & Economic Ettela'at journal.
- 6-Moshabaki, Asghar, (1992)”The Process of Decision Making & Crisis Management” Journal of Management Knowledge, Tehran University journal. Vol 19, No 0, pp 35-47.
- 7-Moshabaki, Asghar, (1993) “A Comparative Study of the Principles of Management from the Viewpoint of Islam”, Quarterly Journal of Management and Development process. Vol.6, Issue 4, pp. 36-58, Special Issue for EROPA conference (Eastern Regional for Public Administration)
- 8-Moshabaki, Asghar, (1994), (Organizational Effectiveness) controller journal, No. 3&4.
- 9-Moshabaki, Asghar, musakhani, morteza, (1992)”The Role of Multinational Companies in the Developments & Change Management in Today & Future world” Management studies in Development & evolution Journal, Allameh Tabataba’i University. Vol 16, pp 45-76.
- 10-Moshabaki, Asghar, (1995)”Productivity Management – the Totality of Work & Production” Journal of Public Administration, No 28.pp 14-28.

- 11-Moshabaki, Asghar, (1996) "Just in Time & Its Effect on Management Accounting" Journal of the Accounting & Auditing, Tehran University, No16 & 17,page 5-25 (ISC scientific profile).
- 12-Moshabaki, Asghar, (1997)"New look to The Concept of Conscience and Work Ethic to Promote Productivity of Organizations "Journal of Urban Economics and Management, Vol9, No 32, pp.131-143.
- 13-Moshabaki, Asghar, (1997)" Application of fuzzy logic in Organizational Behavior" Journal of Public Administration.Vol 9, No 33. Pp 37-61.
- 14-Moshabaki, Asghar, (1999)"Position of Participation System of the Organizational Productivity, Quarterly Journal of Management and Development process, Vol 12, No1, pp 13-28.
- 15-Moshabaki, Asghar, (1997)"Executive Managers Required skills" journal of Human Sciences, Trabiati Modares University, No, 2. (ISC scientific profile).
- 16-Moshabaki, Asghar, Bagheri mesbaholhoda mahdi, (1998)" Change: Originate for Development in Organizations: How Do we Implement It "Journal of Imam Sadiq University Journal, No5.
- 17-Moshabaki, Asghar, (1997)" Managerial Pattern with Total Quality Management", Journal of Administrative & Economic.
- 18-Moshabaki, Asghar; Pasvar, Hassan, (2006)" Total Quality Management ( T.Q.M ) Approach to National Planning" Journal of Management Research in Iran, Trabiati Modares University, Volume 10, Issue 1, Page 67-89.
- 19- Moshabaki, Asghar; Vaezi, seyed kamal, (2002)"Cultural Management in the Developed Organization" journal of Human Sciences, Trabiati Modares University, No24, Page157-175, (ISC).
- 20-Moshabaki, Asghar; Kord Naeij, Asad Allah, (2002)" Designing and Explaining the Interactive Model of The Strategy, Organizational Culture, and Environment in Industrial Organization of Iran" journal of Human Sciences, Trabiati Modares University, Volume 6 , Number 1, Page(s) 99 -114.
- 21-Moshabaki, Asghar; Shaemei Barzaki, Ali, (2003)" the Explanation of Contingency Control Model" Journal of Training & learning Researches, Shahed university,Vol 10, No 2, page 31-40.
- 22-Moshabaki, Asghar; Ghorbani zade, Vajhollah, (2006), " Developing a model for Learning Level Determination of Auto Parts Manufacturer's Organizations and Companies " journal of Human Sciences, Trabiati Modares University, volume10 , No4 ,page 169-210.

- 23- Moshabaki, Asghar; Fani, Ali Asghar, (1997)"Executive Managers Required skills" journal of Human Sciences, Trabiati Modares University, No, 2. Page 141-147 (ISC scientific profile).
- 24- Moshabaki, Asghar; Faezi, Davood, (2003)" Designing a model for Selecting Vertical Integration Strategy of Food Industries in the year of 2001 , Journal of Training & learning Researches, Shahed university, No 2, page41-51.
- 25-Moshabaki, Asghar; Doustar, Mohammad (2007)" Explanation of The Effectual Emotional Intelligence Model of Mangers on Employees' Commitment Regarding The Role of Leadership Styles." Journal of Management Research in Iran, Trabiati Modares University,(ISC). Volume 11, Supplementary Issue, Page 211-23.
- 26-Moshabaki, Asghar; Rabieh, Masood,(2010)" Purposeful Organizational Forgetting: Alchemy of Competitiveness in Organization" journal of Management Research in Iran, Trabiati Modares University, , Volume 13, Issue 4, Page 194-218 (ISC).
- 27- Moshabaki, Asghar; Alipour Darvishi, Zahra,(2008)" Studying the Moderator Role of Cultural Dimensions and Occupation Characteristics in Relation to Agency Theory assumptions and compensation features (Case study in Automotive Industry System) "journal of Management Research in Iran, Trabiati Modares University, Volume 12, Issue 1, Page 257-296,(ISC).
- 28-Moshabaki, Asghar; Zanguie nejad, Abuzar,(2009) " Designing Competitive Intelligence Model Based on Structural- Organizational Intelligence" Journal of Trade Studies(IJTC),VOL 13, No 49, pp 171-179.
- 29-Moshabaki, Asghar; Malek akhlagh, Ismail, (2003)," designing a model of policy making on Tourism industry Marketing", Journal of Training & learning Researches, Shahed university, No 2,Page 65-74,(ISC).
- 30-Moshabaki, Asghar; Ghelichli, Behruz, (2007)," Competitive Advantage: The Role of Intellectual Capital And Social Capital (Two Automobile Maker Companies in Iran)", journal of Human Sciences, Trabiati Modares University, Volume 11 , Number 3, Pages 233 - 260, (ISC).
- 31-Moshabaki, Asghar; Ehsani, Mohammad; Shetab Bushehri, Nahid; KuzehChian, Hashem, (2008), "An Investigation of Personal And Environmental Obstacles To Woman's Promotions To Sports Management Position in Khuzestan Province " ,Journal of Research on Sport Science Vol. 6 ,No 19,page 171-189.
- 32-Moshabaki, Asghar; Khazaie Anahita, (2008)," Elements of strategic thinking in Iranian organizations", Journal of Business Management, vol, No1, Page105-118.
- 33-Moshabaki, Asghar; Ghorbani zade Vajh Allah, (2008),"Construction And validated Scale to Measure Organizational Learning Process", Journal of Training & learning Researches, Shahed university, Vol 15, No 29, page85-100, (ISC).

- 34-Moshabaki, Asghar; Bashokoh Mohamad; Alipour Vahide, (2009),”Spirituality And Leadership”, journal of Industrial Management Studies, Allameh Tabataba’i University ,No 14. pp 77-200.
- 35-Moshabaki, Asghar; rezvanian zadeh, Mohammad; khoramgah, samaneh sadat, (2011), “Measure and improve the level of competitive intelligence in automotive companies” journal of Behboodmodiriat, No3, pp 81-100.
- 36-Moshabaki, Asghar; Bastam H, Deh Yadegari S, (2012), “Enhancing Organizational Performance through Intentional Organizational Forgetting: Case study.” Journal of Health Administration, Vol.15, No 48, pp. 93-105.
- 37-Moshabaki, Asghar; Khoddami, Soheila; Taghavi, Elahe, (2010), “New institutional compilation theory and its role in creating competitive advantage” journal of Executive Management, Mazandaran University,Vol 10, No38, pp 149-174.
- 38-Moshabaki, Asghar; Khalilishojaie, Vahab, (2009),” The Relationship of Emotional Intelligence of Managers and Organization”, Journal of Applied Sociology, Isfahan University, Vol.20, issue 3.pp. 51-74.
- 39-Moshabaki, Asghar; Khodadad Hosseini, Seyed Hamid; Ghilichli Behruz ,(2008), ”The Role of Intellectual Capital in Creating Competitive Advantage (The case of two Iranian car company)”, Journal of Training & learning Researches, Shahed university ,Vol 15, No. 32, pp. 123-40.
- 40-Moshabaki, Asghar; Delkhah, jalil; Danai Fard, Hassan; Khodadad Hoseini, Seyed Hamid, (2011) “Evaluate the performance of state-owned banks Compared to private banks in Iran”, journal of Business Management, Vol. 10, Issue 6.
- 41- Moshabaki, Asghar; Sarafraz, Homayoun; Zare, Habib; Shahrian, Ali, (2011), “Analysis of Barriers in Using IT in Iranian Food Industries (Case Study: Food Industries of Yazd Province).” Journal of Business Administration Exploration, University of yazd, Volume 2, Issue 4, Page 74-91.
- 42-Moshabaki, Asghar, Moghbel Ba arz Abas,Rezaian Abbas,Rezaiean Ali,Shahbaz Naser,(2009), “Designing Organizational Change Model in Cost Management "Supply Chain Management of Iran Khodro Industrial Group"”, Journal of Management Research in Iran, Trabiati Modares University, Volume 13, Issue 2, Page 159-181,(ISC).
- 43-Moshabaki, Asghar; Danai Fard, Hassan; Latifi, Meysam; NaghipourFar, vali ALLAH, (2010), “A Review on The concept of employee discipline: Qur'anic Approach”, journal of Human Sciences, Trabiati Modares University, Vol 14, No3, pp 91-119.

- 44-Moshabaki, Asghar; Kord Naeij, Asad Allah; Fani, Ali Asghar, KhanAliZade, Roghayyeh; (2010) "Study of the relationship between organizational learning and empowerment (study case: Tarbiat Modares University)", Transformational Management Journal (Journal of Management Research) Ferdowsi University of Mashhad, Vol. 2 , No3,pp. 20-45.
- 45-Moshabaki, Asghar; Pooya, Alireza; ManzaryHesar, Mahdi, (2010), "Explaining of escalation of commitment phenomena in governmental section", journal of public Administration, Volume 2, Issue 5, pp. 159-176.
- 46-Moshabaki, Asghar; Danai Fard, Hassan; Saghafi, Emad ad din, (2010), Implementation of public policy: "Public Policy Implementation: Explaining the Role of Rationality in Policy Formulation" Journal of management Research in Iran, Trabiati Modares University, Volume 14, Issue 4, Page 79-106, Iran (ISC)
- 47-Moshabaki, Asghar; Khoddami, Soheila; Moradi, Hamid; (2012) "Model of the overall perceived value of mass customization products based on theories of interpersonal differentiation value", Journal of management Research in Iran, Trabiati Modares University, Volume 15, Issue 4, Page 217-237.
- 48-Moshabaki, Asghar; Danai Fard, Hassan; Fani, Ali Asghar; Hosseini, seyed Yaghoub; (2011), "Measurment of Governance Capacity: Concept, Modleling and Evaulation" Journal of management Research in Iran, Trabiati Modares University, Volume 15, Issue 2, Page 107-132.
- 49-Moshabaki, Asghar; Nader & Davood, Andalib Ardakani, (2011), "The impact of leadership styles on Organizational forgetting of public and private hospitals in Tehran Province "Journal of Health Administration, Vol.14 No44, pp. 41-54.
- 50-Moshabaki, Asghar; Bakhtiari, Hussein; (2011), "The Evaluation of organizational social responsibility in National Media", Quarterly Journal of IRIB Research, Vol 18, No2, pp. 177-208.
- 51-Moshabaki, Asghar; Ebrahimi, seyed Abbas; Dabiri, Afshin; (2011), "Cyber-Loafing in Organization: Explaining the Moderating Role of Perceived Organizational Control with Regard to Organizational Justice and Cyber-Loafing", Journal of Organizational Resources Management Research, Volume 1, Issue 2, Page 83-101.
- 52-Moshabaki, Asghar; Tizro, Ali; (2009), "The Impact of Emotional and Cultural Intelligence on Leaders Success in World-Class" Journal of Management research in iran, Vol.2, No3 pp.53-73.
- 53-Moshabaki, Asghar; Khadem, Seyyed Mahdi, (2011), " Pathology of Irip Human Resources Directorate's Staff Performance Appraisal, Journal of Police Management Studies Quarterly (PMSQ), Volume 6, No1, pp. 19-37.



- 54-Moshabaki, Asghar; Abedin, Bahareh; (2012), "Spiritual Intelligence As A Transformational Tool For organizational Leaders\_ A Case of National Iranian Oil Company" Behbood Modiriat , Volume 6, Number 1, pp 4 - 30.
- 55-Moshabaki, Asghar; Delkhah, jalil; Abdullah nejad, Abbas; Bedakhshan, Mohammad, (2014), "Making Iran Broadcasting co. structural development theory, Journal of Communication Researches, No1, pp.9-36.
- 56-Moshabaki, Asghar; Rezaie, zeynab; (2014), "The study of organizational virtuousness and work engagement effects on organizational commitment" Journal of Management Studies (recovery and transformation), Vol 22, No. 73, pp. 1-23.
- 57-Moshabaki, Asghar; Khodadad Hosseini, Seyed Hamid; Ahmadi, Parviz; Alipour, Vahideh, (2014), "Influential factors on supplier-distributor partnership maintenance in distribution chain from the supplier's viewpoints", Business Management Journal, , Volume 5, Issue 4, Page 43-60
- 58-Moshabaki, Asghar; Khodadad Hosseini, Seyed Hamid; Vahdati, Hojjat; Ehsani, Mohammad; (2013), "Designing The Brand Identity Model of Iranian Sports Industry (Case Study: Football Premier League)", Journal of Management research in Iran, Volume 17, Issue 4, pp 223-204.
- 59-Moshabaki, Asghar; Khodadad Hosseini, Seyed Hamid; Kord Naeiej, Asad Allah; Osanlou, Bahareh, (2012), "Designing Customer Profitability Model for Organizations: (Case Study of Electronic Industry in Iran)", Journal of Management research in Iran, Volume 17, Issue 1, Pages 73-94.
- 60-Moshabaki, Asghar; Delavari, Vahid; SaremiNia, Saba; (2013), "Designing and Evaluating a Conceptual Strategic Model for Storytelling in Knowledge Management", Innovation Management Journal, Vol 2, Issue 3, pp. 125-148.
- 61-Moshabaki, Asghar; Kord Naeiej, Asad Allah; FarazMand, Sajjad, (2013), "Predicting Tehran's Stock Market Index with Adaptive Network-Based Fuzzy Inference System (ANFIS)", Journal of Asset Management and Financing, Vol 1, issue 1, No. 27-44.
- 62-Moshabaki, Asghar; Khodadad Hosseini, Seyed Hamid; Kord Naeiej, Asad Allah; Nowroozi, Hossain, (2012), "The Relationship between Capabilities of Emotional Intelligence and Organizational Entrepreneurship: A Case Study of Commercial Automotive Industry in Iran", Journal of Research and Innovation Management (IRAMOT), Vol 1, Issue 2, Pages 39-64.
- 63-Moshabaki, Asghar; Khodadad Hosseini, Seyed Hamid; Ahmadi, Parviz; Ramooz, Najmeh; (2012), "Internal Marketing Orientation Measurement in Service Industry (Case Study: Iran Banking Industry)", Semi-Annually Journal of Business Management, Volume 4, Issue 4, pp. 93-106.

- 64-Moshabaki, Asghar; Vahdati, Hojjat; Mousavi, Seyyed Abdol Reza, (2012), "The Positive Effect to work and Job Engagement: The communication bridge between Islamic Work Ethic and Task performance (Case Study: Public Universities)" *Journal of Executive Management*, Vol. 4, No. 8, pp. 111-130.
- 65-Moshabaki, Asghar; Hadi Zadeh, Milad; Ehsani, Ali; (2012), "Identification of Key Capabilities For Effective Implementation of Knowledge Management in Hospitals with Structural Equation Modeling Approach", *Journal of Health Administration*, Volume 15, Number 49, Pages 58-68.
- 66-Moshabaki, Asghar; Khademi, Ali Akbar; (2008)," Pathological study of cultural Policies and Policymaking post Islamic Revolution, cultural study *Journal*,Vol 6, Issue 14, Pages 133-178.
- 67-Moshabaki, Asghar; Khademi, Ali Akbar; (2012), "The Role of Export Promotion Programs on Improving the Export Performance of firms", *Improve management Journal*, Volume 6, Number 3, Pages 98-135.
- 68-Moshabaki, Asghar; Mousavi Majd, Seyyed Mohammad; (2012) " The Strategic Coordination between Trad Strategies, Human Resource Strategies and Organizational Structure" *Journal of Organizational Culture Management*, Volume 10, Issue I, pages 33-60.
- 69-Moshabaki, Asghar; Khodadad Hosseini, Seyed Hamid; Zabet, Mohammad Reza, (2011), "The Effect of Performance Evaluation on The Improvement of Human Resources At Police headquarters", *Journal of Police Management Studies Quarterly (Pmsq)*, Volume 5 , Number 4; pp 547-562.
- 70- Moshabaki, Asghar; Pouya, Alireza; (2008), "Leadership and Production Output focus on Supply Chain Innovation components: Case of Iranian car manufacturers", *research management Journal*, Vol 1, issue 1, pages 191-215.
- 71- Moshabaki, Asghar; Ghilichli Behruz, (2007), "The Role of Social Capital in Developing Intellectual Capital (A Case Study on Two Automobile Maker Companies in Iran) ", *Journal of Knowledge Management*, Vol. 19, Issue 75, Pages 125-147.
- 72-Moshabaki, Asghar; Pourin Mohammad, Mariam; (2006), "Organizational Improvisation (New Outlook for Adjustment of Strategic Management Processes)", *Controller*, Volume II, Issue 21, Pages 47-72.
- 73-Moshabaki, Asghar; Zarei, Azim; (2003), "Knowledge management with a focus on innovation" *Management and Development Journal*, No16, Pages 39-52.
- 74-Moshabaki, Asghar; Vafai, Farhad; (2004), "Factors Stalling Creativity in the Organization", *Journal of Management and Development Process*, Volume 17, Number 2 and 61, pp. 13-6.

- 75-Moshabaki, Asghar; Fathi, Saeed, (2002),” Entrepreneurship, A Tool to Deal with the Unemployment crisis in the country, Journal of Commerce, Issue 24, Pages 163-199.
- 76-Moshabaki, Asghar; Doustar, Mohammad; (2003),” Components of the work teams effectiveness” Administrative change Journal, volume 7, issue 41 and 42, pp 119-142
- 77-Moshabaki, Asghar; Ezzat pour, Ali Asghar, (2001), the role of metaphors in Increasing Knowledge about the Organization Process, Journal of Research and writing Academic Books, Issue 7, pages 64-78.
- 78-Moshabaki, Asghar; Ezzat pour, (2002), “Society Culture Management”, Journal of Research and writing academic books, Issue 8, Pages 68-98.
- 79-Moshabaki, Asghar; (1997), “Strategic planning barriers in the Islamic Republic of Iran”, Journal of Management and Development Process, Number 37, Pages 21-35.
- 80-Moshabaki, Asghar; Khodadad Hosseini, Seyed Hamid; Nikbakht, Mohammad Javad; (2014), “Exploring The Effects of Buyer Impulsivity Factors And In-Store Environment Factors on Impulse Buying in Chain Stores”, Journal of Business Management, Volume 7, Issue 4, pp. 985-1004.
- 81-Moshabaki, Asghar; Azar, Adel; Pouya, Ali Reza; Jafar nejad, Ahmad; (2010), “The Relation between producing Decision making of leadership style and innovation producing goal in Manufacturing strategy, structural equation modeling approach.” , bimonthly scientific research Journal of scholar behavior, Vol 17, Issue 44, Pages 460-443.
- 82-Moshabaki, Asghar; Zarei Mahmoud Abadi, Mohammad; (2013), “Designing The Efficiency Evaluation Model of Organization And Management Theories By Using Goal Data Envelopment Analysis Approach in Iran”, Journal of Operations Research and its Applications (JOURNAL OF APPLIED MATHEMATICS), Volume 10, Number 2 (37); pp 77- 92.
- 83-Moshabaki, Asghar; Azar, Adel; Khodadad Hosseini, Seyed Hamid; Khodami, Soheila; (2012), “Designing customer agility model based on dynamic capabilities: Effect of IT Competence, Entrepreneurial Alertness And Market Acuity” , Journal of New Marketing Research, VOL.2 , No1, PP.1-24.
- 84-Moshabaki, Asghar; (1997), “Job strain and psychological stress”, Journal of Process management and development, Vol.11 Issue 3, Pages 54-45.
- 85-Moshabaki, Asghar; Khazaie Anahita, (2007),” Metaphor for Change Melody”, Tadbir Journal, No. 189.
- 86-Moshabaki, Asghar; Ghorbani zade, Vajhollah, (2006),” Introduction to the Theory of creative problem solving (TRIZ) and its application in management”, Journal of Management and Development, Volume 20, Number 20, Pages 76-92.

- 87-Moshabaki, Asghar; Fatemi, Seyyede Zahra; (2015),” Investigating the mediator role of organizational justice in relation of spirituality at work and organizational commitment”, Journal of Transformation management, Vol 6, Issue 12, pp. 29-48.
- 88-Moshabaki, Asghar; Khodadad Hosseini, Seyed Hamid; Kord Naeij, Asad Allah; Sadeghi, Amir; (2016), “Meta-Method of Islamic Management in Iran (Case of study: Scientific-Research Articles 1380-1394)”, Journal of Islamic management. Vol 23, No. 4, pp. 101-141.
- 89-Moshabaki, Asghar; Bakhshi Zadeh, Ali Reza; Mrs Eidi, Fatemeh; (2016), “An Analysis Credit Rating Factors of Steel Distributors from Customer Perspective in Iran's Market”, Journal of New Marketing Research, Volume 5, Number 4, pp. 21-38.
- 90-Moshabaki, Asghar; Azar, Adel; Kord Naeij, Asad Allah; Bastam, Hadi; (2015) “Designing adaptive business model using interpretive structural modelling (Case Study: Food Industries)”, Journal of Business Administration Exploration, Volume 7, Issue 14, pp 211-240
- 91-Moshabaki, Asghar; Ahmadi, Parviz; Kord Naeij, Asad Allah; DehYadegari, Saeed; (2015) "Factors Affecting Purchase Intention of Veil Clothing among Women", Journal of Exploration of Management .Yazd University, Volume 7, Issue 14, pp 241-264.
- 92-Moshabaki,Asghar, Khadivar Amene; khani, Mehdi; ”The Relationship Between KMS Quality Indexes and Knowledge creation in organization”, Engineering Journal of khaje nasir University ,No 19,page171-189.
- 93-Moshabaki,Asghar, “Probing The role of Motivation in personnel” (1992) Quarterly Journal of Management and Development process, Volume 6, Number 1, pp.19-44.
- 94-sghar Moshabbaki; Hossein Mombeyni; Alireza Bakhshizadeh, (2015), Analysis of bankruptcy of companies listed in Stock Exchange by using of two methods of Discriminant Analysis and DEA–Additive analysis, Vol 4, Issue 13, Knowledge of investing, Page 85-106.
- 95-Moshabaki Asghar, (1996), the Role of the Supreme Administrative Council in the Development of Administrative Agencies, Controller, No 2, pp 29-39.

### **Published Articles in English**

- 1-Zangoueinezhad, A., Moshabaki, A. (2009). The role of structural capital on competitive intelligence. *Industrial Management & Data Systems*, 109(2), 262-280.
- 2-Moshabaki, Asghar, Jahanian Saeed, (2009/10),”The Trust Base Model for Knowledge Sharing in readopting organizations”, *Journal of knowledge management in practice*. 10 (1).

- 3-Zangoueinezhad, Asghar. & Moshabaki, Abouzar. (2011). Human resource management based on the index of Islamic human development: The Holy Quran's approach. *International Journal of Social Economics*, 38(12), 962-972.
- 4-Zangoueinezhad, Asghar., & Moshabaki, Abouzar. (2011). Measuring university performance using a knowledge-based balanced scorecard. *International Journal of Productivity and Performance Management*, 60(8), 824-843.
- 5-Fard, H. D., Moshabbaki, A., Abbasi, T., Hassanpoor, A. (2011). Strategic management in the public sector: reflections on it's applicability to Iranian public organizations. *Public Organization Review*, 11(4), 385-406.
- 6-Ardabili, F. S., Esfahani, A. M., Ebrahimpour, H. (2010). Ranking restaurants based on tourists' preferences qualities. *World Applied Sciences Journal*, 10 (Tourism & Hospitality), 172-179.
- 7-Hosseini, S. H. K., Khoddami, S., Moshabaki, A., Azar, A. (2011). Designing the model of customer agility and competitive activity. *African Journal of Business Management*, 5(33), 12915-12928.
- 8- Moshabaki Asghar; jamali Reza, aramon hajar, Ali Mohammadi Akbar, (2003), customer relationship management in electronic environment ,the electronic library, volume 31, pp. 119-130 .
- 9-Saadeghvaziri, F., Khaef, A. A., Motaqi, P., & Esfahani, A. M. (2012). Environmental scanning and performance: A study of Iranian automobile parts manufacturers. *African Journal of Business Management*, 6(14), 4921.
- 10-Moshabaki, Asghar; Khadivar, Ameneh;”The Relationship between KMS Quality Indexes and Knowledge creation in organization,” 5<sup>th</sup> International Conference on Information and Communication Technology Management .
- 11-Moshabaki Asghar; Norouzi Hossain; Khodadad Hosseini Hamid, Kordnaeij Asadollah, (2013), A Survey and Study Capabilities Emotional Intelligence of Employees at Work Place: A Case Study of Automotive Industry in Iran, *JKL Journal*, pp 351-365.
- 12-moshabaki Asghar, khodadad Hossaini seyed Hamid, Kordnaeij Asadollah, Ali zadeh alireza, (2014), the comparison of product and corporate branding strategy : a conceptual framework, *IOSR Journal of business and management* ,volume 16,Issue 1,pp 14-24
- 13-Vahdati, H., Esfahani, A. M., Hosseini, S. H. K., & Ehsani, M. (2013). Designing a Model of Brand Equity for Sports Industry of Iran: Football Premier League (A Case Study). *International Journal of Academic Research in Business and Social Sciences*, 3(11), 681.

- 14-Moshabaki Asghar, nouri roghaye, raissi sadigh, avadinia yousef, (2013), the Influence of the personalization and Codification strategies on successful knowledge management case study: Nation Iranian Oil Company, research journal of applied science.
- 15-Moshabaki Asghar, khodadad hoseini seyed Hamid, kordnaeij Asadollah ,Taghavi Shavazi elahe, (2013),Customer Relationship Management and Organizational Performance : A conceptual Framework Based on the Balanced Scorecard (study of Iranian banks),IOSR Journal of business and Management, volume 10.Issue 6 ,pp. 18-26 .
- 16-Moshabaki Asghar, Khodadad hoseini seyyed Hamid kordnaeij Asadollah, taghavi Shavazi elahe, (2013), impact of market orientation and entrepreneurial orientation on export performance, volume 3, Issue 5 .
- 17-Moadikhah, A., Esfahani, A. M., & Modiri, M. (2013). Ranking effective factors on prodzction of electronic brand among private banks of Iran.European Online Journal of Natural and Social Sciences, 2(3), 447-454.
- 18-Moshabaki Asghar, Adabi Mersedeh, (2014), the Impact of Social Capital on the Productivity of Human Resources (case study: Saipa Company), Art prab hand: A journal of Economics and Management, volume 3, issue 12, pp 231-215.
- 19-Moshabaki Asghar, Mir Mohammad Reza, (2014), Modeling Organizational Intelligence Based on knowledge Management, Indian journal of fundamental and applied life sciences, 4(4), pp1788-1796 .
- 20-Moshabaki Asghar, Teimouri Mohammad, (2014), identifying and ranking the factors of customs formalities influencing export development, applied mathematics in engineering management and technology, vol2, pp. 445-453.
- 21-Moshabaki Asghar; Zare Jonqani Homeira; Naomi Abdullah, (2014),identify and rank the factors in iuencing subsidies,(ampli ier) on export performance ,advances in environmental biology, vol8, number 17, pp 826-831
- 22-Moshabaki Asghar; Zarei Gharkanlu Ghasem, kordnaeij Asadollah, Mohammad Ian Mahmoud, (2014), advertising strategy: a theoretical model for selecting advertising Strategy, a journal of multidisciplinary research, vol3, issue9, pp 181-192.
- 23-Moshabaki Asghar delshad abdolhamid, ,(2014), Presentation of Social Capital Measurement Model in Iran by Combined Method of ANP and Fuzzy Dematel,reef resources assessment and management technical paper,vol 40,pp 71-82 .
- 24-Moshabaki Asghar, Delvand vajihe, Karampour Abdu l Hossain, (2015), the Impact of Innovation Capabilities on Export Performance of Firms, Applied Mathematics in Engineering; Management and Technology,vol3,issue2, pp. 295-308.

- 25-Moshabaki Asghar, Modiri Delshad Zahra, (2015), social and attitudinal determinants of viral Marketing Dynamics, *Applied Mathematics in Engineering; Management and Technology*, vol3, issue2, pp. 441-450
- 26- Moshabaki, Asghar, Farokhi Harsini. Samira, Azad, Nasser ,(2015), Role of Competitive Advantages in the Development of Industrial exports) case study Havayar Industrial Group), *Visi Journal Academic*, (1), pp. 157-167.
- 27-Sadeghi, M., Esfahani, A. M., & Azad, N. (2015). The Role of Services Branding on Supply Chain Management. *Indian Journal of Science and Technology*, 8(18), 1-8.
- 28-Moshabaki Asghar; Rahim pour Amin, Khodadad Husseini Hamid, (2014), Customer Satisfaction Measurement in Banking Industry Using Multi Criteria Satisfaction Analysis (Musa) Method, *Indian journal of scientific research*, 4 (4).
- 29-Moshabaki Esfahani, Asghar, Vahedi, Shahram (2016). The Impact of Socialization on Employee Productivity: Case of Tehran Municipality, *Journal of productivity and development*, 2(2), pp. 46-55.
- 30-Esfahani, A. M., & Vahedi, S. (2015). The impact of organizational silence on the organization's ugly face (Case of Tehran Municipality). *Journal of productivity and development*, 1(3), 1-10.
- 31-Moshabaki Esfahani, Asghar, Vahedi, Shahram (2015). The Impact of Organizational Culture on Shadow Management (Case of Tehran Municipality), *Journal of productivity and development*, 1(3), pp. 11-22.
- 32-Moshabaki Esfahani, Asghar, Vahedi, Shahram (2016). The Role of the Knowledge-based Organization in Employee Career Anchors (Case Study of Tehran Water and Wastewater Company), *Journal of productivity and development*, 2(2), pp. 56-64.
- 33-Moshabaki Esfahani, Asghar, Hatmi Madani, Nazila, Azad, Nasser, (2015), Identify and Ranking the Factor Influencing the Gray Marketing and its Impact on Borderline Markets, *Applied mathematics in Engineering and Technology journal*, 3(4), pp. 31-40.
- 34-Jamali, R., Moshabaki, A., & Kordnaeij, A. (2016). The competitiveness of CSR communication strategy in social media. *International Journal of Business Information Systems*, 21(1), 1-16.
- 35-Moshabaki Esfahani, Asghar, Kordnaeij, Asadollah, Khodadad Hosseini, Seyed Hamid, Akbari Emam, Shahnaz, (2016), Management as a Key stone of Strategy Implementation Process, *Management and Administrative Sciences Review*, Vol 5, issue 1, pp.31-37.
- 36-Moshabaki Esfahani, Asghar, Adabi, Mersedeh, (2015), the Analysis on Relationship between Good Governance and Economic Development, *Asian Journal of Research in Banking and Finance*. Vol. 5, Issue 5, pp. 46-66.

## Articles presented at national and international conferences

- 1-Moshabaki Esfahani, Asghar; (2000), "Study of Global Mergers in the Automotive Industry Reasons and Horizons" Seminar of the automotive Industry Outlook of Iran Automobiles.
- 2-Moshabaki Esfahani, Asghar; (1998)," The role of consciousness in the productivity and Poverty Alleviation" The Second Study Meeting of The Practical Ways of Sovereignty work ethic And Social Discipline.
- 3-Moshabaki Esfahani, Asghar ;( 1996) ways of Commitment, work ethic with the administrative reform "The first meeting of Explore practical ways of Discipline, work ethic and social governance".
- 4-Moshabaki Esfahani, Asghar; Alipoor, Zahra; (2008) "Study the characteristics of employees and its relationship with Features of Accountability Network Supplies in Tehran" Specialized-Scientific Conference Public oversight on Tehran municipality, Public monitoring of citizenship and organizational development".
- 5-Moshabaki Esfahani, Asghar; Khalilishojaie, Vahab;(2008) "The relationship of Managers' emotional intelligence with Organizational Atmosphere and its impact on Implementation of the organizational learning culture (National Iranian Oil Company as the case)" 4<sup>th</sup> Human Resource Development Conference.
- 6-Moshabaki Esfahani, Asghar (2001); "The Role of National Media Broadcating in creating Culture of better using of automobiles." Iran's automotive industry seminar on Opportunities and Challenges.
- 7-Moshabaki Esfahani, Asghar (2001); "The relationship between KMS quality indexes and knowledge creation in organization" Fifth International Conference on Information and Communication Technology Management.
- 8-Moshabaki, Asghar; Zanguie nejad, Abuzar, "Assessing the effect of structural- organizational factors on competitive intelligence" Sixth "Iran Management International Conference."
- 9-Moshabaki, Asghar; motaghi, peyman; KhajehNasiri, shahram; JoharManesh, Farshid, (2010), "Design a model for the strategic integration of supply chain management ", First International Conference on Supply Chain Management and Information Systems,
- 10-Moshabaki, Asghar; ShahTahmasbi, Ismail; (2011), "The review of relationship between Performances, learning and knowledge management and introduction an appropriate criteria in order to evaluate the performance of Knowledgeable Solutions "Third Performance Management Conference"



- 11-Moshabaki, Asghar; MehdiZadeh, Hedayat; Khatami, Behzad; (2009) "Evaluating factors Effective on Employees Empowerment in Tabriz City Manufacturing-Industrial Organizations" Fifth International Conference on Human Resource Development,
- 12-Moshabaki, Asghar; (2009) "Examination of Barriers to Iranian women in the field of Management" National Conference on "Women, the Islamic Revolution and modern civilization of Islamic - Iranian,".
- 13-Moshabaki, Asghar; (2011), ""Management models", International Management Conference, Tehran.
- 14-Moshabaki, Asghar; (2014), "Assessment and Measurement of Intellectual capital in branches of Agricultural Bank", Annual Conference of the Strategic Management.
- 15-Moshabaki, Asghar; Ramooz, Najmeh; (2007), "Cultural Intelligence: Success Elixir of Managers in The world class", International Management Conference.
- 16-Moshabaki, Asghar; VatanKhah, Simin & Majid, Husseini, Seyyed Farhad, (2014), "Justice and its role in Business Management With an emphasis on Bandar Abbas University of Medical Sciences", The International Conference on Development and Business Excellence.
- 17-Moshabaki, Asghar; VatanKhah, Simin & Majid, Husseini, Seyyed Farhad, (2014), "Effect of creativity on the different levels of Shameh factory management in Bandar Abbas". National Conference on the Future of Research and Development Management.
- 18-Moshabaki, Asghar, Mollaei, Fatimah, Moradi, Mohammad, (2016), Literature Review on the impacts of organizational downsizing on organizational performance, International Conference on Industrial Engineering and Management.
- 19-Moshabaki, Asghar, Moradi, Mohammad, Mollaei, Fatimah, (2016), Identification and Investigation of Models in the Field of Technology Transfer, International Conference on Industrial Engineering and Management.
- 20-Moshabaki, Asghar, Moradi, Mohammad, Mollaei, Fatimah, (2016), Review of organizational intelligence dimensions from the perspective of Islamic texts, International Conference on Industrial Engineering and Management.

### **Adjunct Journals**

- 1-Management Research Journal in Iran, Tarbiat Modares University; Tehran, ran.
- 2- Semi-Annually Daneshvar Raftar Journal, Shahed University, Tehran, Iran.
- 3- Ketabdar Journal Tehran University, Tehran, Iran.

- 4-Journal of Management Knowledge, Tehran University, Tehran. Iran.
- 5-Journal of Organizational Culture Management, Tehran University - Qom Pardis. Tehran, Iran.
- 6-Economics- Management Journal, Islamic Azad University, Science and Research Branch, Faculty of Management and Economics Tehran, Iran.
- 7-Higher Education Association in Iran, Iranian Ministry of Science and Technology Research, Tehran, Iran.
- 8-Quarterly Journal of Business Administration Research, Yazd University, Yazd, Iran.
- 9- Journal of Business Management, Tehran University, Tehran, Iran.
- 10- New Marketing Research Journal, Esfahan University, Esfahan, Iran.
- 11-Organizational Resources Management Research: Institute of Management and Developing of Technology, Tarbiat Modares University
- 12-Journal of Management Education Research Institute affiliated to the Ministry of Energy
- 13-Semi-Annually Transformational Management Journal (Journal of Management Research), Ferdowsi University of Mashhad
- 14-Quarterly Journal of Executive Management, University of Mazandaran, Babolsar, Iran.
- 15-Journal of Public Administration, Tehran University, Tehran, Iran
- 16- Semi-Annually Journal of Industrial Management, Faculty of Management, University of Tehran.
- 17-Management studies in Development & Evaluation, Allameh Tabatabaei University
- 18- Quarterly Journal of Industrial Management studies, Allameh Tabatabaei University

### **Part of the Master Thesis as Counselor (supervisor) or guidance (Advisor)**

- 1- Habibollah Emtehan," Identify Factors Affecting on Job Satisfaction of Employee Payvar and Training Center," NAJA,
- 2-Mahmood Jamshidi,"The Role of Police force to control Marginalized immigrants in KARAJ City,"

- 3-Hasan Daghigh Abzar," Comparative studywaysto Attract andHire in NAJA with a Few Country".
- 4-Alireza Yar ahmadi, Design and Implementation of Request and Absorption System in Industry AZAR AB Company. ,"
- 5-Mehrali Bigloo,"Investigate Stress andIts Relation to Accidents in SAYE Company."
- 6-Morteza Rajabi Islami,"Comparative Methods to Export Flower toMajor Competitor (Netherland)",
- 7-Amir Foroghi Asl,"TheEffects of Management leadership Style on the Organizational Structure in Tabriz City Industries",
- 8-Firoozeh fatemi sadr,"Barriers to Promotion of women in Managerial level in Tehran University",
- 9-Majid Elhambakhsh," Impact of capital Structure on the Financial Crisis in East Asia with Emphasis on Malaysia",
- 10-Mohsen Pakroo," Determine the Domestic Automotive Industry Marketing Problems and Solutions",
- 11-Abdollah Husseini, Adaptive Analysis of Resource Management of Commercial Banks,
- 12-Asghar Shafiee Nik,"The relationship between Organizational Commitment with the Performance of Directors and Chiefs of police (NAJA) staff"
- 13-Aliakbar Jookar,"Three-Dimensional Model Designed to Increase Sales (Companies Covered Martyr Foundation)."
- 14-Kavoos Kyani ,"AnalizingFactors leading to Stress Among Managers and its Impact on Individual Productivity,"
- 15-Abdolmajid Mosleh,"TheRelationship between Personality and job Satisfaction with job Characteristics",
- 16-Ali Mortajae "Studing the Role of Marketing Mix Factors in Sales Engineering and Technical Services Firms",
- 17-Babak GhafariFactors Affecting competitive Advantage in Building Industry Segment I Iran,
- 18-Parvaneh Zeinali Maasoomah," TheEffect Survey of justice in the Effectiveness of Service Organizations for Customer Satisfaction",

- 19-Yaghub Azimi , “Identification and Ranking of Barriers to Marketing Distribution Channels of Iran Khodro Products Using AHP”,
- 20-Majid Akbari Zahmati,”Analysis of Factors Affecting Domestic Investment in Kish Free Zone”,
- 21-Behnaz Souresrafil,” Determination of Major Periodicals years 1990 -1992 Using Cost Benefit Analysis in Medical Sciences Central Libraryof Beheshti University”,
- 22-Ali Ebdali,”Review Strategies for Decentralization in the Structure of the Islamic Republic of Iran Customs”,
- 23-Maryam Mohaghegh,”Review the Relationship between Personality and job Satisfaction in Tarbiat Modarres University employees”,
- 24-Mohsen Rohanimanesh, “Comparative Review of Administrative Changes Hajj and Pilgrimage Organization Karyzn design and its Impact on job Satisfaction”,
- 25-Ahmad Hajimehdi ,”Imam Khomeini's Influence on Anthropological Techniques to Motivate young People”,
- 26-Gholam Hussein Agha khani, “Effect of Human Resource Training on Promotion work ethic”,
- 27-Alireza Kimiaee,”The Effect Analysis of Depression on Performance of Individual labor”,
- 28-Nazanin Karim mohammad,”Effects of Marketing Mix and Complementary Measure of Influence on Buying Behavior of Food Products Consumers of Mahram Company in Tehran”,
- 29-Javad Abedini, “Factors Affecting the Design of Management Information Systems - Financial Administration Department Tarbiat Modarres University”,
- 30-Hojate vahdati, Marketing Mix Priorities Affecting the Consumption of Foreign Goods”,
- 31-Mohamadali Azartash”, Effects of Reward and Punishment System on Employee Performance of Tarbiat Modarres University”,
- 32-Fahime Arabi Zanjani,”Organizational Effectiveness at the Tarbiat Modarres University”,
- 33-Aliasghar Rostampour,”Preventing Factors in the Timely Delivery of Product Strategy Co. Azarab”,
- 34-Davood Abasi,Factors Affecting Career Commitment of the Faculty at the Zanjan University”
- 35-Ali Akhavan Ghanadi,”Organizational Structure Design for KASHAN Water Company for the Periods of 1375 to 1380”,

- 36-Seyed Hossain Hossainian, "Study of Factors Affecting International Marketing of Apples and Grapes in the Persian Gulf",
- 37-Ahmad Ebrahimi,"Comparative study of Leadership Style of Hazrat Ali with the Existing Style",
- 38-Ali narimani," Design of Optimize Strategic Business Plan for Industrial Kaveh CO",
- 39-Khadijeh shakoori," Factors affecting on customers purchasing Intention, with emphasis on Brand Experience, Case study: customers of shuttle (internet service) Company"
- 40-Maryam Nemati,"Evaluation of Implementation of Production Planning System Productivity custom water Boiler in AZAR AB with a Variety of Customized Production Planning System"
- 41-Nader Mohaghegh, "Study and Design the Appropriate Marketing Strategy of Iran's Carpet in Europe",
- 42-Majid Gholfami Najafabadi," The study of Overall Organizational structure of Agriculture and Jihad Ministries and the Their Integration Feasibility" ,
- 43-Aziz Mahyari Nima," Effect of Motivational Factors on Job Satisfaction Gyla Electric Factory,"
- 44-Roghie Khanalizadeh, "The Effect of Empowerment on Organizational learning at Tarbiat Modarres University",
- 45-Yadollah Adibi,"Category Priority of Managerial Factors in Promoting the Efficiency of Staff",
- 46-Emadedine Saghafi,"Implementation of Public policy: The Role of Rationality in the Policy Development Process",
- 47-Amir Ghermanian,Training Evaluators Impact on Knowledge, Attitude and Their Performance (Mashhad University of Medical Sciences)",
- 48-Mohsen Fahadinjad,The Causes of Corruption and Its Monitoring of the Administrative Staff Mashhad",
- 49-Mahmood Mohammadi, "Determine the Optimum Combination of non-oil Exports Using Existing Techniques"
- 50-Sajad Mohdmmadi, "Design Stock Index Consistent with Tehran Stock Exchange",
- 51-Mohammadreza Azghandi,"Study of Efficient Systems in IRAN KHODRO and Offering Suggestions for Its Improvement",

- 52- Hadi Hasani sabzevar,"Identify key Consumer Behavioral of DAROGAR and PAXAN to set the pattern for the Appropriate Advance",
- 53-Hamid Fazaeli,"Design Decision-Making Model For Strategy Development for Companies Covered JANBAZAN Foundation using Decision- Making Techniques",
- 54-Seyed ahmad Khodaei,"Mathematical Model Designed to Human Resource Planning for Imam Sadeq University, fuzzy logic Approach",
- 55-Ahmadreza Khodabakhsh, "Comparison of the Concept of work in Islamic Tradition and Modernism",
- 56-Kava Feyzee,"Design Change Management Model for some Selected Companies using Indexing Techniques",
- 57-Fariba rasouli," Effects of electronic services quality on customer satisfaction. in Mellat Bank"
- 58-Newsha Fatai," Review of the HR function and the success of an organization's Brand - Food industries"
- 59-Nasim Alasvandian," Exploring the Barriers to Blue Ocean."
- 60-Amir Hussein Khoshoui,"Designing Model of Predict product life cycle in the ceramic tile industries, Use of Thermodynamics"
- 61-Yavar Fallahi,"Factors Affecting the Attitudinal loyalty and behavioral of mobile customers."
- 62-Mohammad Musa Gharakadi, "Identifying factors influencing competitive advantage in the IT services market."
- 63-Shima Bayat, "Comparative study of the status of international brands operating in the market of audio and video equipment in Iran"
- 64-Amin Rahim Pour Juneghai,"Examining the factors affecting customer satisfaction and Measuring Satisfaction in Tejarat Bank of Iran"
- 65-Akbar Karimi Fard,"The effect of the marketing mix on export competitive ability of tile industry firms"
- 66-Nasr Darya begyan,"the impact of competitive position on the performance of the company (Tehran pharmaceutical products)"
- 67-Mohammad Hadi Sasani Ghamsari,"The effect of dynamic capabilities on organizational performance."

- 68-Narges Haji Rahimi,"The effect of customer-centric brand equity on customer loyalty"
- 69-Faezeh Zarabi,"The impact of electronic banking service quality and organizational learning"
- 70-Mustafa GowhariFar," Organization Future image using scenario planning."
- 71-Sajjad Farazmand,"Tehran Stock Exchange index prediction using ANFIS"
- 72-Nasrin Vafai,"Identifying and Prioritization the Factors Affecting the Acceptance of Mobile Banking services from the customer perspective, case study: Melli bank of Iran customers"
- 73-Mandana Karimi,"The impact of bank branches Employee's Performance to Success in attracting different types of bank deposits in Tehran city, case Study: Karafarini Bank of Iran"
- 74-Reza Ghaboosi,"Designing strategic alliance Model between Paxan and Sinanel Companies to create a capillary distribution System in Iraqi Kurdistan"
- 75-Homayoun Amir Ahmadi "Elements of forming entrepreneurial marketing in small and medium companies in Tehran"
- 76- Saeedeh Forouzandeh, Clarifying the role of communication and trust on customer loyalty using the model studied ECSL, case study: Melli Bank of Iran"
- 77- Maryam Heydariyan Bai, "The relationship between official communications networks and levels of conflict at the University of Medical Sciences"
- 78- Farshad Sadeghiani,"Evaluation of home appliances brand equity from the perspective of Tehran consumers (local and international brands Attitude)
- 79-Ali Reza Azizi,"Feasibility and priority of branches establishment in the banking industry through analysis techniques (ahp) and Analytic Hierarchy"
- 80-Soodeh Zamiri,"Investigation of the relationship between emotional intelligence and Leadership style of managers According to the organizational climate at the University of Tarbiat Modarres"
- 81-Seyed Mehdi Khadem,"Police personnel performance evaluation pathology"
- 82-Mohammad Reza Zabet,"The effect of performance evaluation on improving manpower in the police headquarters."
- 83-Abed Ghesmati," Performance impact Evaluation of I.R. Iran Police counseling centers and social work offices on the Reduction of the judiciary and law enforcement cases"
- 84-Nesa Heidari,"The effect of commercial advertising on consumer behavior in e- banking"

- 85- Hamid Reza Karimi,"Factors Affecting Human Resource Management in inhibiting the earthquake at Imam Sajjad (as) police Hospital."
- 86-Abbas Ebrahimi Baloot Saz,"The effect of perceived organizational policies, and Perceived organizational support, in the incidence of deviant behaviors among employees."
- 87-Farideh Khodakarami Zadeh,"Identification and Assessment of Affecting Factors on E-Educating model, Case Study: Active Universities in the field of Education"
- 88-Mohammad Javad Rutin,"Evaluation the effect of managers' competency on job burnout in Police (NAJA) personnel"

### **Part of the PhD Thesis as Counselor (supervisor) or guidance (Advisor)**

- 1-Mohammad Fetanatfard Haghghi," Designing Mathematical Network Flow Model in Supply Chain Management".
- 2-Alireza Naderi, Designing and Explanation efficient behavior Patterns based on strict adherence to religious laws - Islamic Ethics
- 3-Kamal Vaezi,"Design and Explanation of the Pattern of Organizational Behavior Management in the Family".
- 4-Asadoolah Kordnaeij, "Design and Defining Excellence Model of Corporate Culture and Environment Strategies in Industrial Organizations".
- 5-Ali Asghar Fanee", 'Designing Executive Managers Educational system Model ', the Ministry of Education".
- 6-AliShaemi Barzaki, "Explanation a Contingency Model for controlling commercial-Service Organizations".
- 7-Esmaeel Malekakhlagh," Designing a policymaking model of tourism industry marketing in Iran".
- 8-Davood Feyzee, "Vertical integration strategy selecting, designing pattern",
- 9-Reza Esmaelpoor, "Define and designing an appropriate organizational design to information technology and information systems in automotive parts industry in Irankhodro",
- 10-Mohammad Doustar,"An Explanatory Model of Managers Emotional Intelligence Impact on Organizational Commitment",



- 11-Hasan Zarei Matin," The effect of burnout on the individual performance of human resources",
- 12-Seyedabbas Kazemi,"Designing Organization Effectiveness patterns with an Emphasis on organizational culture criteria",
- 13-Morteza Moosakhani,"Explanation the Pattern of Successful Management in Iran's Industrial Companies",
- 14-Gholamreza Goudarzi," Designing a Model of Strategic Decision of Industrial Production on a Global Scale: the Supply Chain of Iran Khodro",
- 15-Ebrahim Najafi," 'Fuzzy Mathematical Modeling for Human Resource Planning of twenty million army",
- 16-Abdolreza Beiginia," 'Explanation Model of the relationship between structural and content aspects of Subsidiary companies of Economic Organization Partnership".
- 17-Mahmood Ahmadpour Daryani," Define and design a fostering Pattern for entrepreneurship managers in Industries.
- 18-Mohammadtaghiee Noorozi," Explanation pattern of Effectiveness of the state institutions According to the role of servant leadership",
- 19-Mehdi BaBaiye ahari, "A Model Designing to Change Organizational behavior by using the Theory of Constraints",
- 20-Yasanollah Ashrafpour," Designing a path Model for Customer Satisfaction in Tejarat bank of Iran",
- 21-Akram Hadizadeh Moghadam, "Designing Model of Task Forces Diversity Influence on Performance, Regarding the role of conflict,
- 22-Mehdi Mortazavi,"Designing Administrative Change Pattern Approach to Development and Strengthen non-Governmental Organizations",
- 23- Jalil Delkhah," Determining and Establishing Theory of Organizational Pruning in the banking industry, grounded concept Strategy
- 24-Vahideh Alipour" Pattern of Choosing and Maintain the Distribution and the Supplier Companies from the Perspective of the Both Parties of Cooperation"
- 25-Mohammad Ali Haghighi,"Analysis of Appropriate Structural Model for the Privatization of Public Sector" (Shipping and ports organization)

- 26-Ali Mohammadi." Explaining the Effective Factors on Development of Agricultural Exports: Fruit and Vegetables",
- 27-Meysam Latifi "Reassignment the Concept of Order and Discipline in the Organization with an Emphasis on Islamic Approach"
- 28-Mohsen Ruhani Manish, "A Comparative Analysis on Hajj and Pilgrimage Organization Administrative reform and its impact on people's satisfaction"
- 29- Ayatali Mansouri, "Estimating Demand of Skilled Human Resource through Time Series",
- 30-Mahmod Mohammadi, Designing the Multiple Criteria Decision Model to Determine the Optimum Combination",
- 31-Kamal", Relationship between Management Styles, Personality Type and Number of Employees, in Agricultural Organization and Jihad for Reconstruction Organization, Level of Managers in Hamadan Province",
- 32-Seyed kamal Vaezi," Studing Imam Khomeini's leadership Style Related to Informal Groups and Explaining the Related Pattern",
- 33-Yaghoub Hussein, "Review the Relationship between Organizational Culture and Knowledge Management Deployment",
- 34-seyed Yaghoub Hussein," Degree of Development Enhancement Model: The role of national capacity policy"
- 35-Ruhollah Razini,"Define and design a comprehensive model of business excellence based on Islamic approach"
- 36-Ali Reza Pooya,"Designing a production strategy quantitative approach Model"
- 37-Bahareh Osanloo" Designing Customer profitability for the organization Model. "
- 38-Ali Akbar Khademi," The Export Performance of the firm Model with the approach of export development program"
- 39- Kamran Omid Kia," Designing Model of Assessment capabilities of Positioning the company's identification"
- 40-Mohammad Hossein Karimi," Design Business Excellence Model for Service Organizations Selected in Iran",
- 41-Mohammad Saeed Pooya,"Management Effectiveness of Technology Development in Iran

## Professional experiences

- 1-Invited Faculty Member at the University of Florida, USA (1983).
- 2-Director of human resources at ALL-AMERICAN Company, Fla, USA,(1980-1982).
- 3-Director of Research and Development Sector in ALL-AMERICAN Company, Fla, USA, (1982-1985).
- 4-Isfahan University Faculty Member, Teaching Bachelor and Master Courses, (1985-1991).
- 5-Senior Advisor in The Planning and Management of Education and Teaching in The Field of Systems and Procedures, Strategic Planning and Organizational Behavior Management in the Public and Private Sectors, 1987-1990.
- 6-Vice President of Educational Assistant of Isfahan University, (1989-1990).
- 7-Faculty of Economic and Administrative Sciences President, University of Isfahan,(1990-1991).
- 8-Faculty Member of Tarbiat Modarres University and Teaching in Master Courses and Ph.D, since 1990.
- 9-Vice Minister in Plan and Programing State Administrative and Employment Organization, (1991-1993).
- 10-Director of the Administrative Strategic Studies Center (1993-1995).
- 11-Director of the Tarbiat Modarres University Management Department, (1993-1996).
- 12-Vice President of the Faculty of Islamic Studies and Management, University of Imam Sadeq (AS), (1995-1999).
- 13-Senior Advisor to the CEO, in Design and Engineering and supply of Spare Parts (Irankhodro Company PJS), Tehran, (2000-2002).
- 14-Kish International University of Management and Accounting Department Head, (1995- 2003).
- 15-Council Secretary of Monitoring and Evaluation of the Faculty of Humanities, Tarbiat Modarres University, 2010-2013.
- 16-The Head of Specialized Scholarship Committee in the Field of Human Sciences, Research and Technology Ministry, (2010-2014).
- 17-Book Arbitration, Scientific and Cultural Publications.

- 18-Book Arbitration, Tarbiat Modarres University Press Center.
- 19-Director in charge and member of the editorial board of Journal of Organizational Resources Management Research in Iran, since 2009.
- 20-The Office Manager of University Evaluation and Performance Optimization, 2007-2010.
- 21-The Office Manager of Tarbiat Modares University Academic Staff Affairs, 2010-2014.
- 22-Committee Chairman of the Evaluation the Degrees of International graduates of the Management and Economics and Accounting Field in Ministry of Science, Research and Technology, (2010-2014).
- 23-Expert Committee Chairman of the Language and Literature Audit Board, 2010-2012.
- 24-Primitive Council Member of Tarbiat Modares University Disciplinary Proceedings -2012-2014.

### **Councils Membership**

- 1-Member of Audit board committee, Isfahan University, 1989-1991.
- 2-Primitive Committee Member of Faculty Disciplinary tasks, Isfahan University, 1990-1991.
- 3-Postgraduate Committee Member of University of Isfahan, 1990-1991.
- 4-Advisory Council Member of Iran's Supreme Administrative Council, 1992-1995.
- 5-Transferring Affairs to Private Sector Committee Member, Representative of public administration and State employment in Plan and Budget Organization of Iran 1992-1996.
- 6- Member of Committee referred to in Article 2 of the implementing regulations, Part of Clause 2, Article 43 the Law of State Employment, 1992-1996.
- 7-Specialized committee Member of Tarbiat Modarres University Management Department since 1991.
- 8-Member of the Supreme leading Committee for the, Design, Engineering and spare parts supply of IranKhodro Company (PJS), 2000-2003.

9-Member of Tarbiat Modares university's journal of Human Sciences Editorial Board, Since 2006

10-Research and Education Council Member of the Faculty of Humanities, Since 2006

11-Management Planning Committee Member, in Ministry of Science, Research and Technology, Since 2007.

12-Council Member of Monitoring, Evaluate and Optimize the Performance of Tarbiat Modarres University, Since 2007.

13-Member Foreign Degrees Evaluation Council -Ministry of Science, Research and Technology. Since 2007.

14-Member of Tarbiat Modares University Audit board, 2011.

15-Member of central Audit board of Ministry of Science, Research and Technology. Since 2008.

16-Member of Degrees Evaluation Council of abroad Graduates, Since 2010.

17-Committee member and Council secretary of the Management and Economics faculty monitoring, 2010.

18-Check on Public Competencies Workgroup Member- Since 2012.

## **Seminars Participation**

1-Mono-Product Economy and Non-oil exports, Faculty of Economic and Administrative Sciences, University of Isfahan, 1986.

2-Seminar on management issues, Esfahan Steel Company, Human resources department, 1991.

3-Seminar on administrative reform, Esteghlal Hotel in Tehran, 1991, the role of management to improve methods.

4-International Seminar on Public Administration from the Islamic point of view, Tehran Azadi Hotel, 1992, comparative study the fundamentals of management: in English.

- 5-Southeast Asia and the Middle East and Europe Seminar (EUROPA), Beijing, China, 01.29.1370, Public Management in 2000.
- 6-Seminar on practical ways of work ethic and social discipline sovereignty, Tehran, 2006, relationship commitment and work ethic with administrative reform.
- 7-Seminar on practical ways of sovereignty work ethic and social discipline, Tehran, 1997, role of work conscientiousness in productivity and poverty reduction.
- 8- Strategic Management Educational seminar, Social Security Organization, 1999, strategic management.
- 9-Educational seminar on administrative reform, social security organization, 2000, administrative change management and way of Making work commitment.
- 10-The Head of the Expedition to the sixth annual meeting of the Europe Total Quality Management, from Designing, engineering and supply of spare parts of IranKhodro Company (PJS) , St. Petersburg, USSR, 2000.
- 11-The Head of Expedition to the seventh annual meeting of the Europe Total Quality, from Designing, engineering and supply of spare parts of IranKhodro Company (PJS), Italy, Venice, 1380.

### **Alumni membership**

- 1- Scientific Society of USA Managers, 2004-2006
- 2- Scientific Society of Japanese Managers, 1999-2006
- 3- Scientific Society of Iran Managers, Since -2001

### **Member of the conferences science committee**

- 1-EROPA Conference, public administrators training center, 1992
- 2-Mono-Product Economy Conference, Ministry of Economy and Finance, 1986
- 3-Conference on Management of customer-centric companies, Iran Khodro Company (PJS), 1999
- 4-Checking the status of parts manufacturing in Iran Conference, Community part manufacturers, 2000.
- 5-Performance evaluation in government agencies, General Inspectorate of the Iran Organization, 2007.

## **Scientific courses Participation**

- 1- TQM Community EROPA, 2002
- 2- The Teachers Scientific Society of Russia, 1999
- 3- Public Administrators Conference of Asia and Europe EROPA, 1992